## SEPARATE QUOTATIONS REQUIRED FOR ATTACHED 04 X IT SPECIFICATIONS

# IT NO: IT/27/01/2024-25

## **PMSS HINGOL**

# IT SPECIFICATION FOR AC-14 ANCHOR

S.No	Description					
1.	Item Description	AC-14 Anchor with Shackle & Pin				
2.	Make	CHINA				
3.	Model	AC-14				
4.	Weight	675 Kg each				
5.	Colour	Black or Galvanized				
6.	Quantity	02 (Port & Stbd)				
7.	Maximum Anchoring Depth	20 meters				
8.	EDC	ASAP				
9.	Warranty	05 Years Repaired through replacement Upon fitting of item				
10.	Work Required					
11.	Acceptance Criteria					
12. Any other relevant information		Damage/ defect occurred during work is responsibility of contractor				
13.	Address	No 185, Hanzhong Road, Qinhuai, Ninjing City, Jiangsu Province, PR China				

# IT NO: IT/27/02/2024-25

# IT SPECIFICATION - MOH OF MAIN ENGINE (FPME)- PMSS REHMAT

S No	IT Specifications				
1.	Parent Equipment	Propulsion System/ FPME			
2.	Sub Equipment	Main engine MTU			
3.	Assembly Component	All Components and Part Of Main Engine as W-6 routines			
4.	Make	MTU Friedrichshafen Germany			
5.	Model	16V396TB93			
6.	Quantity	01			
7.	Justification i.e PMS/ Failure/ FWT etc	MOH (W-6 routine) is due at 6000Hrs as per OEM manual			
8.	Work required/ Defect	MOH of Main engine (FPME) is required to be carried out as per OEM maintenance manual.			
9.	Technical	1800 KW (850 – 2000 RPM)			
	Specification	2448HP 16 Cylinders			
<b>(</b> 0.	Scope of Work	Following works are required to be undertaken for MOH (W-6 routine) with replacement of requisite parts as per MTU standard / operation maintenance manual:			
	The Water	liners where pitting is deeper than 1.5mm after approval and			
		c. All pistons (16 in no) are to be inspected thoroughly and decarbonize the piston crown and cylinder TDC area. Replace piston if required as per MTU standard in consultation with ship's staff.			
	mag miles	d. All connecting rods (16 in No) are to be inspected with small end and big end bearings. Replace connecting rod or bearing if required as per MTU standard in consultation with ship's staff.			
	^ %	e. Inspect/ check valve gear including tappet, rocker arm and adjusting screw for wearing out. If any of these assemblies are found defective then replace after the ship's staff			
	E VIDE	recommendation.  f. Check valve guides, cam/ cam shaft and valve stem. Decarbonize valve and replace valve stems and all head gaskets. Replace water and oil transfer pipes/ seals.  g. Check fuel injection pumps timing and carry out phasing and calibration and replace defective delivery valves.  h. Inspection and calibration of governor to be carried out.  j. Carry out pressure test of injectors for good spray pattern and replace all nozzles and injector sleeves.			

- k. Check and inspect lub oil pump, repair if required.
- Lub oil cooler to be removed, cleaned and pressure tested for satisfactory operation.
- Inspect and clear oil passage ways at a minimum working pressure as defined in maintenance manual.
- Clean oil pan and check for cracks using the surface crack testing method. Replace the oil pan if cracks are observed.
- Fly wheel hosing to be checked for any crack.
- q. Crank bore to be measured and crank shaft bearing journal and small end bearing bore to be measured and readings chart to be provided.
- Sea water pump to be overhauled with all requisite accessories and renewal of impeller and shaft to be carried out (if required).
- Fresh water pump to be overhauled and shaft and impeller to be replaced.
- t. Inter air cooler to be cleaned, pressure tested and refurbished. If condition is unsatisfactory with sea water resistance material (Copper Nickel 30/70).
- Inspection, chemical cleaning and pressure testing of coolant cooler to be carried out.
- v. Turbo chargers (03 in no) to be removed/ dismantled cleaned. All components to be checked and measured bearing clearances and compressor wheels. Renew bearings, oil seals and components.
- w. Inspect all air intake blowers' flexible hoses/ ducting and replace only defective parts with consultation of ship's staff.
- x. Main Engine mounts are to be inspected and replaced
- y. Main engine and gear box will be checked for alignment, realigned if misalignment observed. The gear box is to be inspected as per OEM instructions.
- z. Check and inspect gear box lub oil pump for satisfactory operation and replace if required.
- aa. Vulkan coupling is to be inspected for damage/cracks and replace if required after approval by the ship's staff.
- ab. Renew complete exhaust system including exhaust flaps, piping and cladding and lagging work. Replace all exhaust bellows.
- ac. All meters/ gauges to be inspected, calibrated and calibration certificate to be provided. Replace if found defective during calibration.
- ad. Charging generator and starter to be overhauled with replacement of requisite parts/ accessories (Coil, brushes coupling pinion and securing system)
- ae. Servicing of starting motor control box (24VDC) to be carried out.
- af. Sea water and coolant pipes to be inspected, cleaned and galvanized.

	on Victorian in the Control of Co	ag. Servicing/ overhauling of 02 x fuel pumps to be carried out.  ah. OEM certified spares/ parts of W-6 routines to be ensured.  aj. Instrument colour coding paint of mechanical system to be carried out.  ak. 06 x lub oil filters to be replaced.  al. 02 x duplex fuel filters to be replaced.
	1. W.	am. Provide complete list of replaced/ repaired items. Replaced items to be handed over to SS for survey.  an. Leak test of cooling space with water having a temperature of 80°C and pressure 04 bar to be carried out.  ap. Oil nozzle to be checked and adjusted.  aq. Crank shaft to be inspected and pressure tested upto 30 bars to be carried out and maintain pressure upto 20 minutes.  ar. All spares, tools, special equipment / tools, accessories etc for repair and cleaning work are to be arranged by the contractor.  as. Any damage / defect / wear tear occur during the course of
2		removal and installation of main engine is the responsibility of the concerned firm
11.	Eligibility Criteria	a. The firm must visit onboard and carry out diagnosis/ inspections to establish the extent of required work.  b. Firms not undertaking the visit onboard ship to see extent of work will not technically qualify.  c. The firm must have sufficient experience of same kind of work onboard corvette.  d. Successful HATs and SATs at 1700 RPM  e. NTN/ GST registered.
12.	EDC	45 Working days
13.	Warranty	<ul> <li>a. 01 year at completion of successful sea trial</li> <li>b. MOH of main engine shall be free from any defect in materials and working ship for a period of one year.</li> </ul>
14.	Acceptance criteria	a. Main engine will be operated at 1700 RPM while maintaining all parameters with designed limits after the W-6 PMS routine. b. The firm has to provide OEM conformity certificates of MTU Germany for W-6 kit (MOH kit) c. Satisfactory HATs and SATs after completion of the W-6 routine d. Satisfactory trials of monitoring and control system including all safeties/warnings/trips e. The firm must provide data recording sheets for following: (1). Crank case bore (2). Cylinder liner (3). Crank shaft data sheet (4). Main bearing (5). Connecting rods (6). Connecting rod bearings (7). Valve and injection timing
	-14 43	<ul> <li>(8). Piston cylinder head clearance</li> <li>(9). Main engine alignment, gear box and vulkan coupling inspection/ setting certificate will be provided after W-6 PMS routine</li> </ul>
15.	Any other relevant information	

# IT NO: IT/27/03/2024-25

# PMSS KASHMIR

# IT SPECIFICATIONS: REPAIR/ REPLACEMENT OF VIKING PCBs ALONG-WITH SOFTWARE

1.	Parent Equipment	Propulsion Control System			
2.	Sub Equipment	Aft Main Engine			
3.	Assembly Component	Viking PCB			
4.	Make	German			
5.	Model	Europa-Regulator		2	
6.	Quantity	Pattern No/Part Number/Model	Description	Qty	
		3500G047	Main Engines Actuator Controller PCB (Viking)	01	
7.	Justification i.e PMS/ Failure/ FWT etc	FWT			
8.	Work Required	a. Replacement of above mentioned PCB with built-in software b. Separate Software of Viking PCB from OEM c. Installation of new Viking PCB d. Servicing of Complete control wiring from Viking PCB to Adjustor and Speed Sensors			
9.	Detailed scope of work	As Per Para 8			
10.	Technical specifications	As Per Sample			
11.	Eligibility Criteria	Cornpany must be certified with HQ PMSA.     Company must be Income and Sales tax registered.			
12.	EDC/ EDD	30 Days after award			
13.	Warranty	03 Years			
14.	Acceptance Criteria	Upon scrutiny of items and provided documents production certificate by OEM     Specifications and part number should be same as mentioned     OEM COC     d. Satisfactory Trials at sea for 02 months			
15.	Any Other Relevant Information	The state of the s			

# IT NO: IT/27/04/2024-25

# IT SPECIFICATION FOR OVERHAUL/ CORE EXCHANGE OF 02 X PROPELLERS(S No FR220B & FR214B) - DEFENDER AIRCRAFT

1.	SHIP'S NAME	93 PMSA SQN					
2.	Parent Equipment	Defender BN-2T Aircraft					
3.	Sub Equipment	Allison 250-B17C Turboprop Engine					
1.	Assembly Equipment	Hartzell Propeller (03 Blades)					
5.	Make	Hartzell Propellers Inc.					
6.	Model	nc u					
7.	Quantity	02					
	Justification	Due for overhaul on calendar basis on 22-03-2025					
8.	Work Required/ Defect	<ul> <li>Overhaul of 02 x Propellers (S No FR220B &amp; FR214B)</li> </ul>					
9.	Work Required Delect	b Core Exchange against Propellers (S No FR220B & FR214B)					
10.	Detail Scope of Work	a. Overhaul of 02 x Propellers (S No FR220B & FR214B) to be					
		b. Core Exchange against Propellers (S No FR220B & FR214B) may be offered					
44	Item Description	Part No: HC-C3YF-5F/ FC8475FK-6 Propeller (03 Blades each)					
11.	The second control of						
12.	Eligibilities are as mentione	a. Item to be overhauled only from OEM or OEM Authorized					
	Overhaul of 02 x Propellers	Maintenance Centre (AMC).					
	(S No FR220B & FR214B)	b. Firm is bound to share detailed and complete work scope of overhaul (itemized)					
		c. Any additional work required due to findings of inventory check, stripping of propeller or Inspection apart from detailed scope of work mentioned at Para 9 (a) ,may not be undertaken until approved by HQ PMSA.					
		d. All requisite, Documentation i.e. Airworthiness Certificate (FAA/ EASA Form), Certificate of Conformity along with detail of work accomplished on propeller duly signed and stamped would be required.					
,	1 57.46	<ul> <li>e. Cost of overhaul (itemized) is to be quoted and each cost i.e. overhaul cost, transportation cost and taxes/ duties separately mentioned</li> </ul>					
		<ol> <li>Firms have to provide authorization letter of their principal firms and bank statement of last 01 year of their firm.</li> </ol>					
4		g. Firms must have at least 02 years' experience of procurement/repair/overhaul of Aviation components/ spare parts. Experience certificate of Aviation related contracts by contracting agency in Pakistan is mandatory.					
No.	legitibe 1	<ul> <li>Firms need to include freight charges/ insurance/ custom duties for transportation of the propeller.</li> </ul>					
100		j. Firms need to get import/ export licenses from respective abroad firms/ agencies (where applicable). Furthermore firm will be sole responsible for transportation of the propeller.					
4	TO I TO I	k. In case of failure to meet acceptance criteria or defect during physical/ operational inspection of items as mentioned at Para 16 firm is liable to get the items replaced/ repaired on FoC basis in shortest possible time.					
	\$ 1000	<ol> <li>Firms need to provide assurance that the item shall be received from 93 PMSA SQN and will be transported to MRO for repair at their own responsibility. Same will also be delivered back a 93 PMSA SQN after completion of work at their own responsibility.</li> </ol>					
	especy.	m. Offered quotes are to be firm and final. No adjustments against Foreign Exchange rate variations will be accommodated.					

	Core Exchange against	a. A Core exchange Propeller may be offered to PMSA and			
	Propeller (S No FR220B & FR214B)	same will be accepted by PMSA subject to successful completion of ground/ air trials.			
	•	b. Shipment of core exchanged propeller to 93 PMSA Squadron will be the sole responsibility of firm. Final acceptance will be			
		forwarded after successful installation & ground/ flight trials			
		<ul> <li>Item must be new/ freshly overhauled from OEM or OEM Authorized Maintenance Centre (AMC).</li> </ul>			
		d. All requisite, Documentation i.e. Airworthiness Certificate (FAA/ EASA Form), Certificate of Conformity along with detail of work accomplished on propeller duly signed and stamped would be required.			
		<ul> <li>e. Firm need to provide complete Log Book of offered propellers.</li> </ul>			
		f. Post final acceptance of offered core exchange propeller, already held propellers (S No FR220B & FR214B) will be handed over to the firm at 93 PMSA Squadron and firm will be sole responsible for transportation of the same.			
		g. Firms have to provide authorization letter of their principal firms and bank statement of last 01 year of their firm.			
		h. Firms must have at least 02 years' experience of procurement/repair/overhaul of Aviation components/ spare parts. Experience certificate of Aviation related contracts by contracting agency in Pakistan is mandatory.			
		<ul> <li>j. Firms need to include freight charges/ insurance/ custom duties for transportation of the propeller.</li> </ul>			
	_	k. Firms need to get import/ export licenses from respective abroad firms/ agencies (where applicable). Furthermore firm will be sole responsible for transportation of the propeller.			
		In case of failure to meet acceptance criteria or defect during physical/ operational inspection of items as mentioned at Para 16, firm is liable to get the items replaced/ repaired on FoC basis in shortest possible time.			
	In D	m. Offered quotes are to be firm and final. No adjustments against Foreign Exchange rate variations will be accommodated.			
3.	Growth Work	Growth work after propeller condition report and Inspection should be limited to 15% of the contracted value.			
4.	EDC	08 weeks after award of contract			
5.	Warranty	01 Year			
6.	Acceptance criteria (if any)	As per eligibilities mentioned at Para 12 above. In addition, following criteria must be fulfilled:			
27	WT 225	a. <u>General:</u>			
	ordinary to the same of the sa	(1) Satisfactory physical condition and operational check of items (Where applicable as per satisfactory Ground Run & CTF)			
0.0	BO BURGO INTE	(2) Provision of OEM certification from EASA/FAA & ISO Certification/Log Card & complete Log Book			
	When the	b. Ground/ Static Checks:			
-	and the second	(1) Visual inspection for any sign of wear/ tear or damage & corrosion.			
	No. of the last of	(2) Item must be noise free during manual rotation.			
		(3) Item should not be feather/ unfeather manually.			

		c. <u>During Starting Check:</u>
		(1) During Starting propeller must unfeather and move towards idle position angle.
	19:	(2) Stable at Idle RPM.
	Va .	(3) Vibration value must be below 0.15 IPS as per Vibrex limit.
		d. Post Flight Check:
		(1) Item must be at full feather position.
		(2) Item must be free of any sign of oil and grease.
17.	Any other relevant information	Firms are requested to provide original quote of AMC (without price) along with their respective technical quote. Technical quote of firm will not be accepted without provisioning of AMC original quote.

Note: 100% Payment after completion by CNA

#### **Director General**

Pakistan Maritime Security Agency Plot No 34-A, Dockyard Road KARACHI Telephone 021-48509194

Fax 99214625

E-Mail <a href="mailto:dpcc@pmsa.gov.pk">dpcc@pmsa.gov.pk</a>

#### **INVITATION TO TENDER GENERAL INSTRUCTIONS**

#### 1. **CONDITIONS GOVERNING CONTRACT:**

All Procurement / Repairs / Maintenance Contract, Local Purchase Order (LPO) and work ordered made as aresult of this IT shall mean the agreement entered into between the parties that is buyer and the supplier will be in accordance with the PPRA rules 2004 or any amendment issued from time to time. Therefore all open tender inquiry will be uploaded on PPRA Website and publish on print media as the case may be.

#### 2. **SUMBISSION OF TENDER:**

Firms shall submit their offers in two separate envelopes clearly marked as "**Commercial Offer**" and "**Technical Offer**" for open tender. Both envelops shall be properly sealed bearing the signature of the bidder. Thereafter both these envelopes shall be placed in one bigger envelope. This envelope should bearthe address of the D (P&CC).

- a. **TECHNICAL OFFER:** Should contain all relevant details and specifications as per the IT specifications. Literature / Brochure or any other relevant technical details may also be included in it. Technical offer should not contain the price. Indication of price in technical offer may render it null and void. The word "Technical Offer" should be clearly mentioned alongwith the tender No anddate on the envelope containing the technical offer.
- b. **COMMERCIAL OFFER:** The price be quoted in figures as well as in words alongwith essential Literature / Brochures. The word "Commercial Offer", tender number should be clearly mentioned on the envelope. Taxes, duties, freight / transportation, insurance charges etc if any areto be indicated separately.
- c. **BID SECURITY**: All registered firms are exempted from provision of bid security upto Rs.500,000/- and unregistered firms have to provide bid security equals to 02% for bids amounting upto Rs.500,000/- in the shape of Pay Order in favor of "IT Sale Account DG PMSA". Furthermore, firms are required to deposit bid security not exceeding 05% of the bid price for bid value amounting more than Rs.500,000/-. Moreover, following guidelines will be followed:
  - i. 2% from registered firms.
  - ii. 5% from un-registered firms.
- d. Total price of the items quoted against the tender is to be clearly mentioned. It should also contains a **pay order 2% or 5% in the shape of pay order of the offered value** as earnest money. Cross cheque or cash is not acceptable in this case. The offer received without earnest money will be rejected.
- e. **SPECIAL INSTRUCTIONS:** Tender documents and its conditions may please be read point to point and understood properly before quoting. All tender conditions should be responded properly. In case of any deviation due to non-acceptance of tender conditions, the same should be highlighted alongwith changed offer / conditions. Tender may however be liable to be rejected.

#### **PREPARATION OF QUOTATION**

Please prepare quotation in this format In case of GST @ 18% or SST @ 15%:

3	<u>S.NO</u>	<u>Description</u>	<u>Unit Price</u>	<u>Qty</u>	<u>Total</u>	GST @ 18% or SST @ 15%.	<u>T/Price</u>

Please prepare quotation in this format In case of without GST or SST:

S.NO	Description	<u>Unit Price</u>	<u>Qty</u>	<u>Total</u>	T/Price

#### Without this format quotation will not be accepted.

#### 3. DATE AND TIME FOR RECEIPT OF TENDER:

Tender must be dropped in tender Box placed at main gate. HQ PMSA will not accept any excuse of delay occurring due to whatsoever reason. Tender received after the time indicated in IT will not be entertained. The tender opening time, however, fall on next working day in case of closed / forced holiday or any other unforeseen event. Only authorized representatives of firm will be allowed to attend tender opening. The tender received through Fax, E-Mail will not be acceptable.

#### 4. TENDER OPENING:

Technical offer will be opened as per scope of work on the date and time mentioned in the tender. Commercial offer shall be retained with technical officer. It will be opened at a later stage. All technical offers will be scrutinized by a Technical Scrutiny Report (TSR) committee nominated by HQ PMSA. The offers which are not as per the IT specification will be rejected. The firms recommended by TSR Committee will be allowed to attend the commercial opening for which date and time will be intimated separately.

#### 5. **VALIDITY OFFER:**

The validity period of quotations must be indicated and should invariably be for 90 days extendable to 30 days from the date of opening of Technical offer.

#### 6. **OUOTING OF RATES:**

Unit price of the item, GST/ SST or any other Govt tax and Total price all these should be indicated separately in Pak Rupees in a very clear manner as follows:

S No Description Qty U/Price GST/SST/Taxes Total Price

#### 7. ATL/ GST/ SST/ INCOME TAX NUMBER:

Only registered suppliers, who are on Active Taxpayers List (ATL) of FBR, are eligible to supply goods/ services to Government department. GST/SST and income tax number be clearly indicated on the quotations and all other relevant documents.

#### 8. RETURN OF EARNEST MONEY:

- a. Earnest money to the unsuccessful bidders will be returned **one week** after commercialopening date.
- b. Earnest money to the firm who has won the purchase order/ work order & contract will be enturned on submission of Bank Guarantee as per the contract.

#### 9. TENDER FEE:

Each technical offer must be accompanied with Cash of **Rs.5,000**/- nonrefundable as tender fee (In favour of IT Sale Account DG PMSA) (**Separate Quotations required for each IT Specification**).

#### 10. INSPECTION AUTHORITY:

Joint inspection of stores provided and work done will be carried out by committee appointed by HQ PMSA or as per the contract.

#### 11. CONDITION OF STORES:

Spares, Stores, items and work done will be accepted on Warranty / Guarantee of the firm onForm DPL-15.

#### 12. **DOCUMENTS REQUIRED:**

Following documents are required to be submitted alongwith the quotes where applicable:

a. OEM / Authorized Dealer/Agent Certificate alongwith OEM Dealership Evidence as applicable.

b. The Supplier is to provide OEM conformance certificate. In case of Fax or e-mail hard copy of conformance certificate must follow. On receipt of this PMSA HQ may approach the OEM to confirm the veracity of the documents submitted. Companies / firms rendering false OEM conformance certificate will be penalized as per rules in voque.

#### 13. SECURITY DEPOSIT / BANK GUARANTEE:

To ensure timely and correct supply of stores the firm will furnish an unconditional Bank Guarantee (BG) from a schedule bank for an amount of **10%** of the contract value (excluding taxes, duties / freight handling charges on a stamp paper of the value of (Rs.100/00) as per prescribed format in the shape of Bank Guarantee. Format of Bank Guarantee is at Annex "B". Furthermore, it is imperative to mention that deposit of PBG for HMI and Core Exchange cases will be equal to the total value of engine.

#### 14. CURRENT BANK STATEMENT:

For all contracts of Rs.2,000,000/- or more the firm is required to submit current bank statement of the firm.

#### 15. INTEGRITY PACT:

Procurement exceeding Rs 2.00 M shall be subject to an integrity pact, between the Buyer and the Suppliers or Contractors.

#### 16. **CORRESPONDENCE:**

All correspondence will be addressed to the Buyer. Correspondence with regard to payment or issue of delivery receipt may be addressed to D (P & CC) PMSA Karachi.

#### 17. PRE SHIPMENT INSPECTION:

PMSA may send a team of Officers for the inspection of Major Equipment and Machinery items at OEM premises for inspection before dispatch if required at the Supplier's cost and arrangement.

#### 18. AMENDMENT IN CONTRACT:

Contract may be amended / modified to include fresh clause modify the existing clauses with the mutual agreements by the Supplier and the Buyer such modifications shall form an integral part of the contract.

#### 19. **DISCREPANCY**:

The Buyer will render a discrepancy report to all concerned within 45 days after receipt of stores for discrepancies found in the consignment. The quantities found short are to be made good by the Supplier free of cost.

#### 20. PRICE VARIATION:

Price offered against IT are to be firm and final.

#### 21. LIOUIDATED DAMAGES (LD):

Liquidated Damages upto 2% per month are liable to be imposed on the Suppliers by the Buyer in accordance with PPRA rules, if the stores supplied after the expiry of the delivery date without any valid reason. Total value of the LD shall not exceed 10% of the contract value.

#### 22. RISK PURCHASE:

In the event of failure on the part of Supplier to comply with the contractual obligations the contract will becancelled at the Risk and Expense of the Supplier in accordance with PPRA rules.

#### 23. PENALTY:

In case of wrong supply of the item by the Supplier, a penalty of 10% of the contract value may be imposed by this HQ PMSA apart from any other penalties.

#### 24. ALL RIGHTS RESERVED:

HQ PMSA may reject all bids or proposals at any time prior to the acceptance of a bid or proposal as per PPRA Rule 33(I).

#### 25. PAYMENT:

The payment will be released through Controller of Naval Accounts (CNA) Karachi in Pak Rupees after completion of delivery / work.

#### 26. **PARTIAL ORDER**.

All participating firms are to comply acceptance of partial order. Partial supply as per lowest rates will be awarded to the lowest bidder.

#### 27. **DISOUALIFICATION:** Offers are liable to be rejected if:-

- a. Received after time and date specified in the IT.
- b. Offers are found conditional or incomplete in any respect.
- c. There is any deviation from the General / Special / Technical Instructions contained in this tender.
- d. Taxes and duties, Freight, Transportation and Insurance charges not indicated separately as per required price breakdown mentioned above.
- e. Pay Order with Commercial Offer and Cash with Technical Offer is not received.
- f. Multiple rates quoted against one item.
- g. Manufacture's relevant Brochures and technical details on major equipment, assemblies are not attached in support of specification.
- h. Offers (Technical / Commercial) are containing amendments / corrections / overwriting etc.
- j. National Tax No (NTN) and GST/SST No are not indicated on technical and commercial offer.
- k. If validity of offer is not quoted as required in IT or made subject to confirmation late.